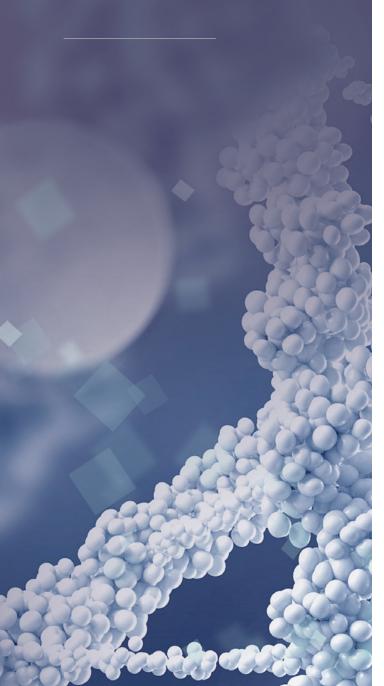
#### CLIENT CASE STUDY



### KellyOCG Outsourcing and Consulting Group



### O1 Can you tell us a little bit about KellyOCG?

KellyOCG is the leading advisor of talent supply chain strategies and workforce solutions. We align talent strategy to business goals to define what's next for the future of work, enabling our clients to ditch the script on the old way of thinking. We make meaningful connections between talent and organizations to advance careers and business goals.

## 02

CK has worked on the KellyOCG life science programs since 2009. What was your motivation for working with CK? What challenges were you facing?

As a leading provider of workforce solutions, KellyOCG is acutely aware of what it takes to succeed as a workforce supplier and CK Group demonstrated from the start of our relationship a true spirit of partnership, willingness to learn and build a service delivery model that covers multiple geographies and verticals. One of the main challenges that we face is the diversity of our client base across EMEA and the CK team have managed to build close relationships with multiple teams in different countries across the region.



#### CLIENT CASE STUDY



## 03

### Can you describe how CK have been able to help KellyOCG?

The CK Group has helped KellyOCG by consistently delivering against the expected response and hit rates across our programs which has made the lives of our program team and clients much easier as they have focussed on filling roles that are in their sweet spot.

04

#### CK were thrilled and very proud to have received the Supplier Excellence Award. Why were CK chosen to receive this award?

The KellyOCG Supplier Excellence Awards honours national and global suppliers whose outstanding service, superior results, and strategic partnerships have made a significant impact on the KellyOCG business. During 2018, CK Group delivered on these criteria and we were delighted to present this award recognising the effort and commitment that was invested into the KellyOCG relationship across multiple programs, geographies and service lines.

#### 2018 Supplier Excellence Award Winner.



CK Group's Jonathan Hart and Jocelyn Blackham receiving the award from the Kelly team.

SUPPLIER EXCELLENCE

# 05

### What sets CK apart from other suppliers?

In short, the CK team. The commitment, dedication and spirit of partnership that is demonstrated on a daily basis by CK Group's leadership, account management and delivery team is a joy to see and their desire to continuously learn, improve and work closely with our program teams also ensures that CK Group stands out from other suppliers.



"CK Group's journey with KellyOCG over the last 10 years is a shining example of how a supplier can grow a relationship from initially servicing one client to developing their business into multiple programs and countries as a result of consistently strong performance which resulted in a KellyOCG Supplier Excellence Award in 2017 and appointment on to the 2018 KellyOCG Global Preferred Supplier Network."



ckgroup.co.uk